



## Staff Report

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**TO:** Committee of the Whole  
**FROM:** Mike Farquharson, Director of Community Services  
**DATE:** October 20, 2025  
**SUBJECT:** Lone Wolf Golf Club Year End Financials  
**ATTACHMENT(S):**  [Year-End Dashboard](#)

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### **STRATEGIC GOALS & PRIORITIES:**

This report complies with the following strategic goals set out by Council:

- Fiscal Responsibility

By providing accurate, timely financial information to inform Mayor and Council about the performance of the Lone Wolf Golf Club.

### **RECOMMENDED RESOLUTION:**

This report is provided for information purposes only.

### **PURPOSE:**

To provide Mayor and Council with accurate, timely financial information concerning the performance of the Lone Wolf Golf Club.

### **BACKGROUND:**

Mayor and Council requested monthly financial reports in 2020 regarding the performance of the Lone Wolf Golf Club which has carried forward since.

### **COMMENTS & DISCUSSION:**

The following information provides an overview of the attached Lone Wolf Golf Club dashboard financials and where they stand through the end of the Operational Season.

### **Golf Course Revenue**

All Golf Course Revenue line items have exceeded budgetary numbers for the season.

### **Pro Shop**

Pro Shop sales have exceeded budgetary numbers for the season. Staff also notes that Margins are in a good position for end of season.

### **Food and Beverage**

Staff is pleased to report that Food and Beverage Revenue line items exceeded budgetary numbers for the season by **\$162,846**. Staff also notes that Margins are in a favorable position.

### **Salaries and Benefits**

Salaries and Benefits are in line with last month's trend. They are on pace to meet their respective budgets,

### **Operating Expenses**

Operating costs are on track to meet the yearly budget.

### **SUMMARY & CONCLUSION:**

Through the end of the Operational Season, the Lone Wolf Golf Club has a \$524,007 surplus compared to a \$478,092 surplus on the same date in 2024. Staff is pleased with the financial performance of the Golf Club through the end of the Operational Season.

### **RESPECTFULLY SUBMITTED:**



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Mike Farquharson

Director of Community Services

*The District of Taylor's guiding principle is "Safety, Family, then Work."*

# LWGC Dashboard

## 2025 Revenue and Expenditures through October 13th

### Golf Revenue

Description	2024 Numbers	2025 Budget	Sales to Date	% Achieved	Over/Under
Power Cart Rental	\$ 174,870	\$ 155,000	\$ 179,431	116%	\$ 24,431
Club Rental	\$ 13,319	\$ 12,500	\$ 14,253	114%	\$ 1,753
Driving Range	\$ 40,448	\$ 38,000	\$ 48,201	127%	\$ 10,201
Green Fees	\$ 394,295	\$ 370,000	\$ 388,084	105%	\$ 18,084
Membership Fees	\$ 230,792	\$ 200,000	\$ 261,191	131%	\$ 61,191
Misc Revenue	\$ 6,458	\$ 5,000	\$ 4,566	91%	\$ (434)
Sponsorship	\$ 8,163	\$ 5,000	\$ 8,817	176%	\$ 3,817
<b>Total Golf Sales</b>	<b>\$ 868,345</b>	<b>\$ 785,500</b>	<b>\$ 904,542</b>	<b>115%</b>	<b>\$ 115,225</b>

### Pro Shop Revenue & Expense

Description	2024 Numbers	2025 Budget	Sales to Date	% Achieved	Over/(Under)
Pro Shop	\$ 280,556	\$ 250,000	\$ 300,734	120%	\$ 50,734
less					
Cost of Goods Sold	\$ 221,797	\$ 197,500	\$ 236,819	120%	\$ 39,319
<b>Gross Profit</b>	<b>\$ 58,759</b>	<b>\$ 52,500</b>	<b>\$ 63,915</b>	<b>122%</b>	<b>\$ 11,415</b>

### F&B Revenue & Expenses

Description	2024 Numbers	2025 Budget	Sales to Date	% Achieved	Over/(Under)
Food Revenue	\$ 256,857	\$ 240,000	\$ 375,444	156%	\$ 135,444
Beverage Revenue	\$ 280,423	\$ 260,000	\$ 287,402	111%	\$ 27,402
	\$ 537,280	\$ 500,000	\$ 662,846	133%	\$ 162,846
Less Cost of Goods Sold					
Food Supplies	\$ 124,414	\$ 179,400	\$ 163,299	91%	\$ (16,101)
Beverage Supplies	\$ 65,070	\$ 78,000	\$ 55,641	71%	\$ (22,359)
<b>Gross Profit</b>	<b>\$ 347,796</b>	<b>\$ 242,600</b>	<b>\$ 443,906</b>	<b>183%</b>	<b>\$ 201,306</b>

### Wage Costs up to Pay Period 21

Description	2024 Numbers	2025 Budget	Spent to Date	% Achieved	Over/Under
Food and Beverage Wages	\$ 192,899	\$ 253,492	\$ 233,340	92%	\$ (20,152)
Golf Shop Wages	\$ 173,234	\$ 260,402	\$ 182,282	70%	\$ (78,120)
Golf Course Maintenance	\$ 183,079	\$ 293,601	\$ 176,150	60%	\$ (117,451)
<b>Total Expense</b>	<b>\$ 549,212</b>	<b>\$ 807,495</b>	<b>\$ 591,772</b>	<b>73%</b>	<b>\$ (215,723)</b>

### Operating Costs (Year to October 13th posted)

Description	2024 Numbers	2025 Budget	Spent to Date	% Achieved	Over/Under
Groundskeeping	\$ 135,735	\$ 212,585	\$ 158,885	75%	\$ (53,700)
Clubhouse	\$ 109,076	\$ 168,235	\$ 111,653	66%	\$ (56,582)
<b>Total Expense</b>	<b>\$ 244,811</b>	<b>\$ 380,820</b>	<b>\$ 270,538</b>	<b>71%</b>	<b>\$ (110,282)</b>

### Insurance Costs (Year to October 13th posted)

Description	2024 Numbers	2025 Budget	Spent to Date	% Achieved	Over/Under
Insurance	\$ 2,785	\$ 25,000	\$ 26,047	104%	\$ 1,047
<b>Total Expense</b>	<b>\$ 2,785</b>	<b>\$ 25,000</b>	<b>\$ 26,047</b>	<b>104%</b>	

Total Revenue- Total Expenses= \$1,868,122-\$1,344,115 = \$524,007 Surplus to date vs. \$478,092 Suprlus in 2024